



# ROBAR

## INDUSTRIES LTD.

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May 25<sup>th</sup>, 2021

To Our Valued & Loyal Customers,

Robar has seen significant increases in all areas of raw materials and from our shipping partners. We are unable to absorb these increases any longer and are forced to implement a price increase.

Effective June 15<sup>th</sup>, 2021, Robar Industries will have a price increase on all items in our price book of approximately 10%. We will not be issuing a new price list however we will be adjusting the discount structure by six (6) points.

Example:

Current Discount: 40% of current list price (multiplier of .60)

New Discount: 34% of current list price (multiplier of .66)

Robar's freight allowance will be increased to \$3,000.00 net.

Robar's 2021 pricelist is available electronically for download from our website [www.robarindustries.com](http://www.robarindustries.com), however, if you wish to receive a "hard copy" please contact our sales office by phone or email ([waterworkswest.sales@robar.ca](mailto:waterworkswest.sales@robar.ca)) and we will mail the required copies to you.

If you have any questions regarding the price increase, please contact your local Robar Territory Representative.

Sincerely,

*Trevor Eden*

Trevor Eden  
Sales & Operations Manager  
Western Canada  
**Robar Industries Ltd.**