



ROBAR

INDUSTRIES LTD.

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December 20, 2021

To Our Valued & Loyal Customers,

Robar has seen significant increases in raw materials and transportation costs. We are unable to absorb these increases any longer and are forced to implement a price increase.

Effective February 1st, 2022, we will be going back to our old discount structure of 40% (for stocking distributors). The net effect of the price increase and discount change will be 10-15%.

Due to the change in discount structure, we will be issuing a new price list.

Current Discount: 34% of current list price (multiplier of .66)

New Discount: 40% of current list price (multiplier of .60)

Robar's freight allowance will be increased \$3,500.00 net.

Robar's 2022 pricelist will be available electronically for download from our website www.robarindustries.com by January 15th. If you wish to receive a "hard copy" please contact our sales office by phone or email (waterworkswest.sales@robar.ca) and we will mail the required copies to you.

If you have any questions regarding the price increase, please contact your local Robar Territory Representative.

Sincerely,

Trevor Eden

Trevor Eden
Sales & Operations Manager
Western Canada
Robar Industries Ltd.